

# ***MIAMI-DADE COUNTY***

## ***THE GATEWAY TO THE AMERICAS***

# PRIVATE SECTOR AGENCY PARTICIPANTS



# International Trade Consortium

**The Jay Malina International Trade Consortium of Miami-Dade County (ITC) is the official County agency for international trade and promotes two-way merchandise trade between South Florida and the world .**



# International Trade Consortium

Promotes Miami-Dade as the *Gateway to the Americas* and cultivates alternative trade relationships in Asia, Europe, and Africa.



The Port of Miami



# **International Trade Consortium Board Organizations**

**All of Miami-Dade County's  
major private and public  
sector trade organizations are  
members of the ITC Board of  
Directors**



# Incoming Trade Missions

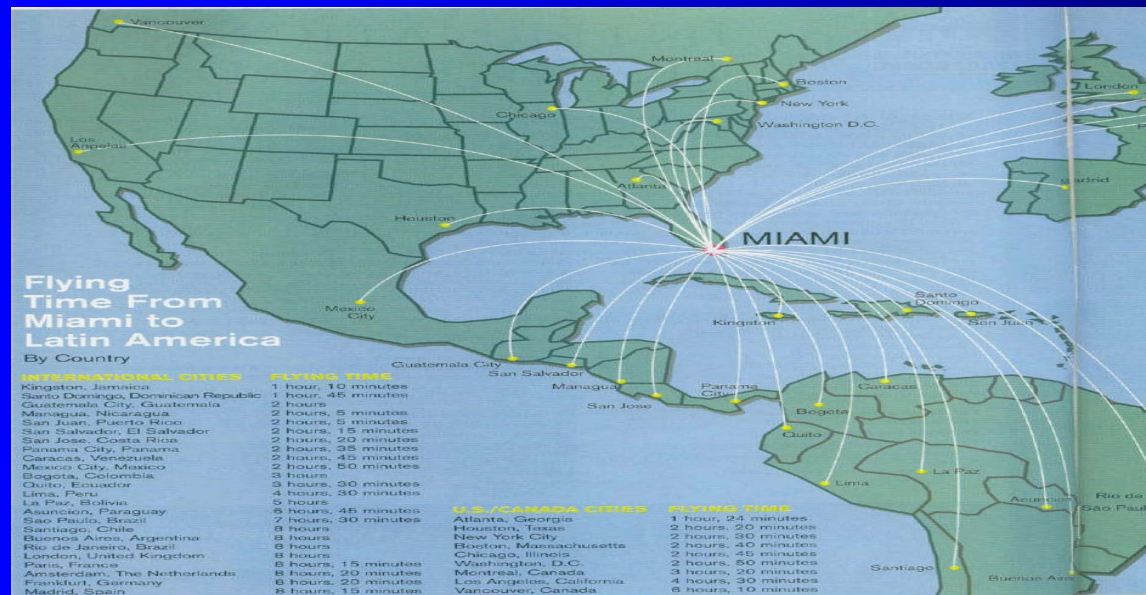
The ITC is the one stop center for incoming missions looking to do business in Miami-Dade County.





# Outgoing Trade Missions

The ITC provides certification to trade missions that promote Florida-traded products in strategically important markets.



- **Caribbean Trade Initiative**
- **Trader-Maker Program**
- **Interactive Data Base**





# Caribbean Trade Initiative

**Provides assistance to small and medium sized businesses to expand their markets in the Caribbean Basin.**



# Trader-Maker Program

**Sends delegations to North American Cities to promote Miami-Dade County as a trade platform for the Americas.**



# Miami International Airport

**Number one airport for international freight in the United States.**

**1.3 Million Tons**

**With more than \$13.2 Billion on the local economy.**



# The Port of Miami

**The Port of Miami is the largest container port in Florida and is in the top 10 in the U.S. with one million TEU's in 2003.**

**With more than \$8 billion impact on the local economy.**



# International Trade Numbers

**Miami's Customs District #52 ranks 11<sup>th</sup> in the nation with \$53.5 billion in total trade for 2001.**

**International trade generates about 300,000 jobs for the local economy.**





# Miami-Dade's Top Trading Partners

## THE AMERICAS

| <u>Rank</u> | <u>Country</u>     |
|-------------|--------------------|
| 1.          | Brazil             |
| 2.          | Dominican Republic |
| 3.          | Colombia           |

## ASIA

| <u>Rank</u> | <u>Country</u> |
|-------------|----------------|
| 7.          | China          |
| 22.         | Japan          |
| 28.         | Taiwan         |

## EUROPE

| <u>Rank</u> | <u>Country</u> |
|-------------|----------------|
| 11.         | United Kingdom |
| 14.         | Italy          |
| 15.         | France         |

## AFRICA

| <u>Rank</u> | <u>Country</u> |
|-------------|----------------|
| 46.         | South Africa   |
| 89.         | Nigeria        |
| 91.         | Kenya          |



# Miami's top 15 commodities with the world

## Exports

Computers  
Computer Parts  
Cellular Telephones

## Imports

Aircraft  
Men's/Boy's Suits  
Sweaters



# Global Trade

**Miami is the hemispheric trans-shipment hub for trade with Western Europe and Asia.**

**International Trade is Miami-Dade County's life line to a successful economy.**



# Contact Information:



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**Hon. Jose "Pepe" Diaz**  
**Miami-Dade County Commissioner**  
**ITC Chair**



**Manuel J. Gonzalez**  
**Executive Director**